



Dt. 18th January 2017

The Chief Executive Officer
Nairobi Securities Exchange
The Exchange
55 Westlands Road
Nairobi

Dear Sir,

NAIROBI BUSINESS VENTURES UN-AUDITED RESULTS FOR THE SIX MONTH PERIOD ENDED 30TH SEPTEMBER 2016

The board and management of Nairobi Business Ventures ("NBV") wishes to submit the un-audited financial accounts for the 6 months period to 30th September 2016.

The period was an eventful one for NBV as the company was successfully listed on the Growth Enterprises Market Segment (GEMS) of the Nairobi Securities Exchange (NSE) under the guidance of their Nominated Advisor, CBA Capital Limited. The bell ringing ceremony was held at NSE on 21st June 2016. The new status and window provides NBV with a great opportunity to position itself in the market. The Company's performance will henceforth be of interest to new investors and it shall provide a platform for future fundraising initiatives.

During the period, NBV reported a 7.8% growth in sales to Kes 34.6 million compared to Kes 32.1 million the half year ended 30th September 2015. This was despite numerous challenges in the business environment in the country in 2016 owing to an economic slowdown that impacted a majority of retail traders across the country. Profit after tax grew by 5.8% to Kes 1.04 million up from Kes 0.98 million for a similar period in the previous year. NBV management believes that the business will continue to grow and realize the potential of the strategic business model they have adopted.

NBV plans to continue implementation of the expansion strategy by opening up new retail outlets. NBV is also in advanced stages of realizing the strategic goal of setting up a leather shoes and accessories factory in the next few years.

There Board of Directors did not declare a dividend for the period under review.

Yours Sincerely,


Vasu N. Abotula
C.E.O

Nairobi Business Ventures Limited.

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Nairobi Business Ventures Limited
Un-Audited Financial Results
For the Period ended 30 September 2016

STATEMENT OF PROFIT OR LOSS

	Notes	6 Months to 30 September 2016 Shs	6 Months to 30 September 2015 Shs
Revenue	2	34,663,639	32,157,546
Cost of sales		<u>(13,483,245)</u>	<u>(12,628,772)</u>
Gross profit		21,180,394	19,528,774
Administrative expenses		(3,617,007)	(3,405,158)
Other operating expenses		<u>(12,888,750)</u>	<u>(9,853,919)</u>
Operating profit	3	4,674,637	6,269,697
Finance costs	5	<u>(3,189,189)</u>	<u>(4,866,350)</u>
Profit before tax		1,485,448	1,403,347
Tax (charge)	6	<u>(445,634)</u>	<u>(421,004)</u>
Profit for the period/year		<u><u>1,039,813</u></u>	<u><u>982,343</u></u>

Nairobi Business Ventures Limited
Un-Audited Financial Results
For the Period ended 30 September 2016

STATEMENT OF FINANCIAL POSITION

	Notes	6 Months to 30 September 2016 Shs	6 Months to 30 September 2015 Shs
CAPITAL EMPLOYED			
Share capital	7	46,000,000	18,000,000
Capital pending allotment			
Retained earnings		17,081,082	12,600,482
Reserves & Surplus			
Revaluation of Assets		15,802,334	15,802,334
Shareholders' funds		78,883,416	46,402,816
Non-current liabilities			
Borrowings	8	65,541,703	24,131,694
		144,425,119	70,534,510
REPRESENTED BY			
Non-current assets			
Property and equipment	9	36,245,677	18,363,657
Intangible assets	10	9,330,909	10,422,504
		45,576,586	28,786,161
Current assets			
Inventories	11	83,507,211	77,708,497
Trade and other receivables	12	42,646,116	28,869,569
Cash and cash equivalents	13	1,036,166	833,993
		127,189,493	107,412,059
Current liabilities			
Trade and other payables	14	10,665,665	3,788,445
Borrowings	8	15,334,034	56,475,059
Tax payable		2,341,261	5,400,206
		28,340,960	65,663,710
Net current assets		98,848,533	41,748,349
		144,425,119	70,534,510

Nairobi Business Ventures Limited
Un-Audited Financial Results
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STATEMENT OF CHANGES IN EQUITY

	Ordinary Share capital Shs	Capital pending allotment Shs	Retained earnings Shs	Total Shs
Period ended 30 September 2015				
At start of period	18,000,000	-	11,618,138	29,618,138
Profit for the period	-	-	982,343	982,343
At end of period	<u>18,000,000</u>	<u>0</u>	<u>12,600,481</u>	<u>30,600,481</u>
Period ended 30 September 2016				
At start of period	46,000,000	-	16,041,268	62,041,268
Profit for the period	-	-	1,039,813	1,039,813
At end of period	<u>46,000,000</u>	<u>0</u>	<u>17,081,081</u>	<u>63,081,081</u>

Nairobi Business Ventures Limited
Un-Audited Financial Results
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STATEMENT OF CASH FLOWS

	Notes	6 Months to 30 September 2016 Shs	6 Months to 30 September 2015 Shs
Operating activities			
Cash (used in)/from operations	15	(17,697,356)	(16,674,629)
Interest paid		(2,728,061)	(4,347,500)
Tax			
Net cash (used in)/from operating activities		<u>(20,425,417)</u>	<u>(21,022,129)</u>
Investing activities			
Cash paid for purchase of property and equipment	9	(58,519)	(1,248,491)
Cash paid for purchase of software	10	0	0
Cash paid for purchase of intangible assets	10	0	-
Net cash (used in) investing activities		<u>(58,519)</u>	<u>(1,248,491)</u>
Financing activities			
Proceeds from borrowings:			
- Bank loans		(927,198)	(697,591)
- shareholders loan		-	-
Repayment of borrowings:			
- shareholders loan		-	-
Share capital		-	-
Cash from share capital introduced		28,000,000	-
Net cash from/(used in) financing activities		<u>27,072,802</u>	<u>(697,591)</u>
(Decrease)/increase in cash and cash equivalents		<u>6,588,865</u>	<u>(22,968,211)</u>
Movements in cash and cash equivalents			
At start of period/year		(20,886,733)	(32,672,855)
(Decrease)/increase		<u>6,588,865</u>	<u>(22,968,211)</u>
At end of period/year	13	<u>(14,297,868)</u>	<u>(55,641,066)</u>